Magellan Provider Orientation

FOR GROUPS AND INDIVIDUAL PROVIDERS IN CALIFORNIA

February 2025



Agenda



>>	Who is Magellan?
>>	What does it mean to be a Magellan provider?
>>>	Updating practice information
>>>	Member eligibility and benefits
>>	Member access to care
>>>	Outpatient care management

Commitment to quality improvement





Who is Magellan?



Types of customers we serve:

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Health plans

- Blue Shield of California (BSC)
- State of California (SOC)
- Positive Healthcare
- Sharp Health Plan
- Scripps Health Plan



Employee Assistance
Programs (EAP)
Providers will need to complete
an EAP Addendum and
Attestation





What does it mean to be a Magellan provider?



Being a Magellan provider means you share Magellan's commitment to quality care; this commitment is demonstrated by:

- Complying with credentialing requirements in a timely manner
- Obtaining authorization of care as required by the member's benefit plan
- Rendering care in accordance with Magellan's clinical practice guidelines when clinically appropriate
- Participating in treatment record reviews when requested
- Informing members of their rights and responsibilities and the importance of collaborating with their primary care providers and others involved in their healthcare
- Initiating and maintaining ongoing communication with the primary care provider when authorized by the member
- Submitting complete claims in a timely manner





Updating practice information



Regularly updating your practice data is critical to all transactions with Magellan.

Practice data impacts:

- Authorization notifications
- Recredentialing notifications
- Network/contractual-related communications

- Provider directories
- Claims payment



Office managers/group administrators must be cautious

when updating practitioner information, particularly when the provider maintains a solo practice and/or works for other group practices.



Updating practice information (continued)





What you need to do – solo clinicians

Notify Magellan within 10 business days of any changes in your individual practice information including:



General information



Contact information



Access / availability

Promptly notify us if you are unable to accept referrals for any reason including:

- Illness
- Practice not accepting new patients
- Professional travel, sabbatical, vacation, leave of absence, etc.



Specialties



Service, mailing or financial address



Updating practice information (continued)





What you need to do – group practices

Notify Magellan within 5 business days of any changes in your practice information including:



General information



Contact information



Access / availability

Promptly notify us if you are unable to accept referrals for any reason including:

- Illness
- Practice not accepting new patients
- Professional travel, sabbatical, vacation, leave of absence, etc.



Specialties



Service, mailing or financial address



Practitioners departing the group practice



New practitioners joining the group practice



Updating practice information (continued)





What you need to do



Access Magellan's **mandatory** online Provider Data Change Form (PDCF) which allows you to update your information in real time.

- Go to www.MagellanProvider.com.
- Sign in with your secure username and password.
- Click Display/Edit Practice Information from the left-hand menu.
- Attest to the accuracy of your practice data on a quarterly basis and anytime you make an update to your information.
- V

Training is available online under the *Education* heading on the provider website



Magellan provider network staff members also are available to assist with provider training



Provider Data Change Form







Provider Profile





This feature on our provider website allows providers to enhance the information that members see in our online Provider Search tools; you can:

- Upload a photo
- Include a personal statement
- Share awards and distinctions
- Share top attributes



Practitioners who are part of a group also can sign into the provider website and update their profile



Making more in-depth information about network providers available to members

helps support consumer choice and ultimately contributes to the best care and positive clinical outcomes for members

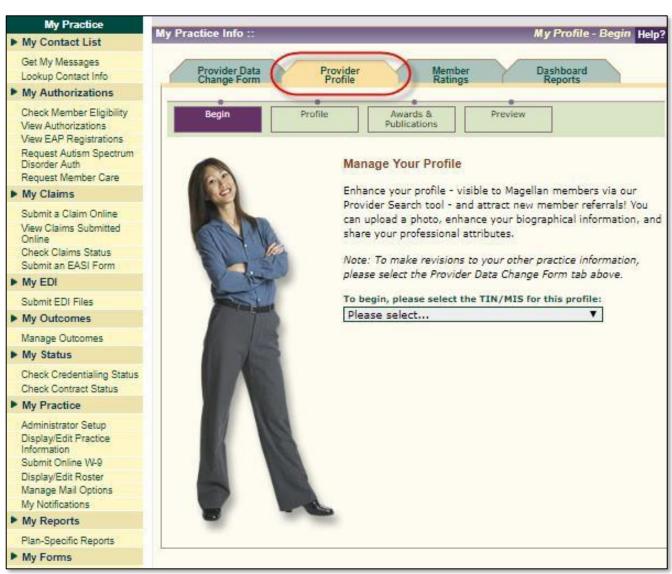
To access the provider profile:

- Sign into the website with your secure username and password at www.MagellanProvider.com
- From the left-hand My Practice menu, select Display/Edit Practice Information
- 3. Click the *Provider Profile* tab



Provider Profile









Member eligibility and benefits





Benefits are not the same for all members with the same health plan



When required, obtain authorization prior to treating the member



Check on Availity Essentials, or call the appropriate toll-free number or go online to verify eligibility and benefits before treating a member



Routinely verify insurance information with the member and re-verify eligibility



Verify coverage and member co-payments, coinsurance and/or deductible

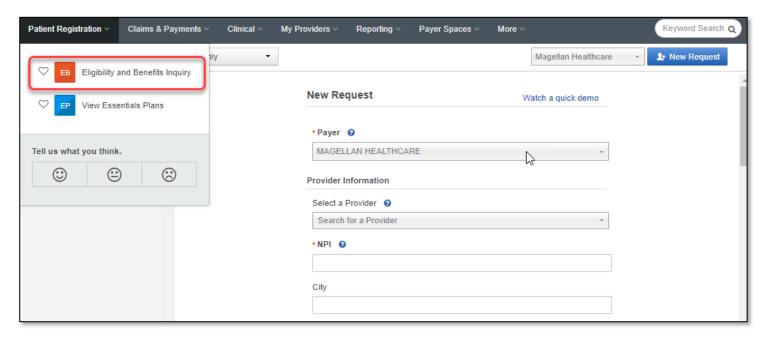


Obtain a copy of the member's card at first visit



Check member eligibility and benefits

 To get eligibility and benefits, including accumulated amounts, for Magellan members, providers must use the <u>Availity Essentials</u> <u>provider portal</u>, Availity.com.



- This portal requires an Availity Essentials registration/login (separate from your MagellanProvider.com login). Once logged in to Availity Essentials, you'll also be able to access MagellanProvider.com secure applications via single sign on (SSO).
- Note: for some state-sponsored or government-funded programs, benefits may not appear in Availity Essentials; to verify eligibility and benefits, go to the state's website.



Member access to care





Our access-to-care standards enable members to obtain behavioral health services from an in-network provider within a timeframe that reflects the clinical urgency of the situation.

YOU MUST:

- Provide access to services 24 hours a day, seven days a week
- Inform members of how to proceed, should they need services after business hours
- Respond to telephone messages within 1 business day
- Provide immediate emergency services when necessary to evaluate or stabilize a potentially life-threatening situation

- Provide services within 6 hours of a referral in an emergent situation that is not lifethreatening
- Provide services within 48 hours of a referral in an urgent clinical situation (EAP members within 24 hours)
- Provide services within 10 calendar days of referral for routine clinical services and within 15 days for psychiatrist (EAP members within 3 business days)
- Prevent wait time from exceeding 15 minutes beyond scheduled appointment time

Outpatient care model



Magellan Healthcare's outpatient care management model:



Reduces provider administrative tasks



Identifies and addresses gaps in behavioral health services and coordination



Expedites direct access to care

Our objective is to work with providers to make sure that the members we jointly serve have the best opportunity to return to whole health and productivity.



Key components of our outpatient care model



The model works by:



Removing
administrative
processes often
perceived as access
barriers, such as
preauthorization
and treatment
request forms



Using proprietary
evidence-based,
clinically driven claims
algorithms to identify
only those cases needing
care management
support or other
intervention



Reviewing all submitted claims against the clinical algorithms



What does it mean for providers?



You can initiate routine outpatient services



including counseling and medication management visits for members, without calling Magellan or obtaining preauthorization through our website

Less time spent on the phone or online



with Magellan to obtain authorization for routine outpatient care that meets criteria for continuation

Reduced administrative burden



providing more time for you to spend with your patients and your practice



Commitment to quality improvement



In support of our Quality Improvement Program, providers must be familiar with our guidelines and standards, and apply them in clinical work with members.

Key quality measures include:

- Clinical record documentation
- () Coordination of care
- Member rights and responsibilities
- Notification of adverse incidents
- Monitoring of atypical antipsychotic medication

We obtain provider feedback through various channels including provider satisfaction surveys, our national Provider Services Line and the Magellan provider website



Employee Assistance Program (EAP)



EAP Registration

- All members must be registered for EAP.
 - Members will contact Magellan for a registration and obtain a MAT number (case number).
 - Providers need to go to <u>www.MagellanProvider.com</u> and sign in, then click on **View EAP Registrations** from the left-hand menu to complete the registration



EAP (continued)



- The EAP handbook supplement and associated EAP resources are available at MagellanProvider.com/EAP.
- EAP Forms are available under the heading *Forms*. They also are available on the member's registration.

Reimbursement

- Use the EASI Form to submit reimbursement requests to Magellan.
- Submit via our online portal, <u>www.MagellanProvider.com</u>. Sign in and click on Submit an EASI Form.

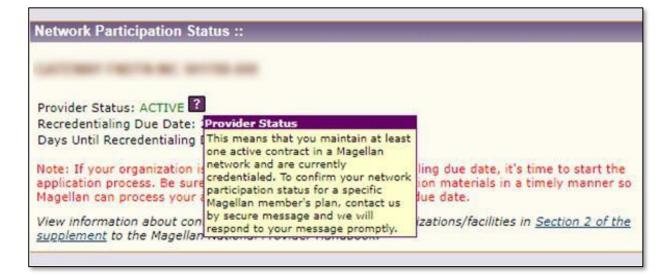


Check network participation





The Check Network
 Participation
 application gives
 you timely
 information about
 your recredentialing
 status in our
 network.





Credentialing / recredentialing





OUR POLICY



Magellan providers are required to successfully complete the credentialing review process prior to being accepted as a network provider and every three years unless otherwise required by applicable state and federal law, a customer and/or an accrediting entity.



Only credentialed providers may render services to Magellan members as in-network providers.



Magellan does not permit services to be rendered by non-licensed clinicians under the supervision of a licensed, credentialed practitioner.



Clinicians affiliated with a group practice must complete the individual credentialing process in order to render covered services to Magellan members.



Recredentialing procedures





Providers must ensure that their CAQH profile is complete, current and authorized for Magellan access. Inability to access a provider's CAQH application is the most common reason for involuntary termination from the Magellan network.



Upon receipt of a completed application, we re-verify provider credentials, and our Regional Network and Credentialing Committee (RNCC) reviews for continued network participation.



We review quality indicators – such as complaints, adverse incidents, and treatment records reviews – during the recredentialing process.



Recredentialing procedures (continued)



- To monitor network quality, Magellan reviews provider credentials every three years as required by our accreditation, contract and/or applicable state law.
- 2. We notify providers only if we cannot access a CAQH application. This notice states that we attempted to obtain the application and instructs the provider to log on at http://proview.caqh.org to update, re-attest, and/or authorize Magellan's access.
- 3. If Magellan receives an incomplete application, we will make three outreach attempts to acquire missing data, information or documents (e.g., updated malpractice information). If the provider does not respond, we close the recredentialing application, suspend new referrals, schedule network termination as of the recredentialing due date, and mail a final notification to the provider.



Magellan contract



GROUP CONTRACTS



To be an in-network group provider, the group must be contracted with Magellan **and** in order to be referral-eligible, the practitioners within the group must be individually credentialed by Magellan.

A group member who leaves the group practice and is not also contracted with Magellan under an individual provider participation agreement is no longer considered a Magellan participating provider.

Magellan expects all practitioners in a participating group to be credentialed and participating in the Magellan network; members accessing a participating practice must be assured access to participating practitioners.



Magellan contract



GROUP CONTRACTS (continued)



- 4. When group membership changes (e.g., a practitioner joins or leaves your group):
 - You must update your group roster via the Magellan provider website. Note: adding a provider to the group roster does not automatically affiliate them to the group contract or initiate a credentialing application.
 - If the new group member is not already Magellan-credentialed, they must begin the credentialing process to be eligible to receive referrals. Adding the provider to the group roster will initiate the credentialing process, but you must wait for confirmation of successful credentialing and activation prior to their seeing members and billing for services.
 - Make sure the provider's CAQH information is complete and up to date to ensure timely credentialing and activation.



Magellan-paid claims requirements





Timely filing of claims:

- Commercial:
 90 days par
 *Calculated from
 Date of Service
- Medicare:
 90 days par
 *Calculated from Date of Service



Exceptions to timely filing requirements:

 COB claims where Magellan is the secondary payer

> *Same limits as listed to the left, except calculated from date of Primary Carrier EOB



Accepted methods for submission of claims:

- Electronic Data Interface (EDI) via direct submit
- EDI via a clearinghouse
- "Claims Courier" —
 Magellan's web-based claims submission tool
- CMS-1500 or UB-04

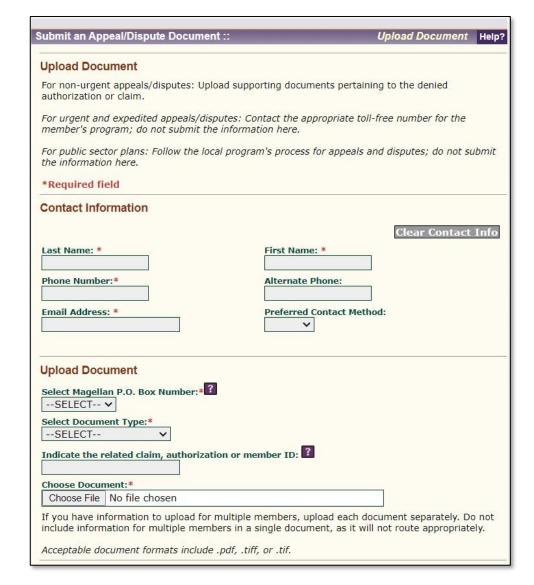


Submit an appeal/dispute document





- Start an appeal or submit documents for a non-urgent appeal or dispute with the Submit an Appeal/Dispute Document application.
- For urgent and
 expedited
 appeals/disputes:
 Contact the appropriate
 toll-free number for the
 member's program; do
 not submit the
 information online.





Enroll in electronic funds transfer (EFT)







Providers must enroll in EFT for Magellan-paid claims

What are the benefits of EFT?

- Claims payments get to your bank account more quickly than the standard process of mailing and cashing or depositing a check
- No risk of lost or misplaced checks
- Go to <u>MagellanProvider.com/EFT</u> for details on enrolling in EFT

Explanation of Benefits (EOB) are available

For most plans, you'll access your explanation of benefits (EOB) / explanation of payment (EOP) on:

- Availity Essentials provider portal
- <u>ECHO Health provider portal</u> (If using a clearinghouse) your clearinghouse's portal.



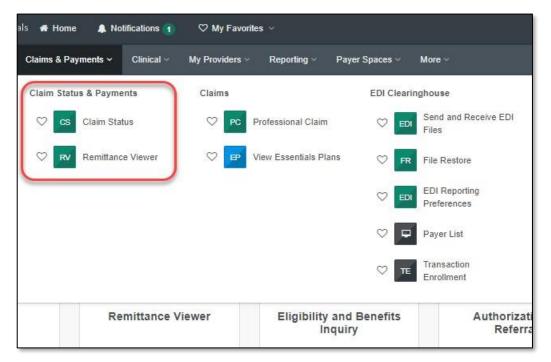
View claim status



 To view claim status and EOB/EOP information for Magellan members, providers must use the <u>Availity Essentials provider portal</u>, Availity.com.



This portal requires an Availity
 Essentials registration/login
 (separate from your
 MagellanProvider.com login).
 Once logged in to Availity
 Essentials, you'll also be able to
 access MagellanProvider.com
 secure applications via single
 sign on (SSO).





Balance billing prohibition





Members cannot be billed for the difference between your usual and customary charge and your contracted rate; this practice is called "balance billing" and is prohibited under the terms of your Magellan Provider Participation Agreement



Members may only be billed for missed appointments if you have a specific and clear policy of your billing practice for missed appointments and the policy is signed by the member

Members cannot be billed for more than the contracted rate of the missed appointment



MagellanProvider.com

Features:

- User guides/demos
- National provider handbook and supplements
- Provider Focus newsletter
- Eligibility and benefits (on Availity Essentials portal)
- Authorization inquiry
- Provider Data Change Form
- Provider Profile
- Claims inquiry (on Availity Essentials portal)
- Electronic claim submission
- EDI Testing Center
- Companion guides for various transaction types
- HIPAA billing code set guides
- EAP information and forms
- EAP online billing
- Clinical practice guidelines
- Medical necessity criteria







Helpful online information



The following information is available on www.MagellanProvider.com

- Under the topic *Providing Care/Clinical Guidelines*
 - Clinical Practice Guidelines
 - Medical Necessity Criteria (MNC)
 - Substance Use Solutions
 - Psychological Testing guidelines
- Under the topic *Getting Paid/Electronic Transactions*
 - List of contracted clearinghouses
 - How to enroll in EFT
- Under the topic Forms/Clinical
 - Clinician Communication Form
 - Member's Rights and Responsibilities
- Under News & Publications/State-, Plan- and EAP-Specific Information
 - Quick reference guides, handbook supplements, and more for:
 - Blue Shield of California
 - California (statewide)



News and information for Magellan network providers



- Provider Focus is an award-winning, quarterly enewsletter available on our behavioral health provider website, MagellanProvider.com. Click "Provider Focus" on our home page.
- The publication provides network-wide information in addition to region- and plan-specific news you can use.
- Feature articles in *Provider Focus* include valuable information on topics that can directly impact your practice in key areas such as:
 - Current company events and new initiatives
 - Claims information and submission tips
 - Clinical findings and processes
 - **Employee Assistance Program information**
 - New products and services
 - Network efficiencies and survey results
 - Regulatory requirements and industry best practices
 - Quality improvement and medical services news





satisfaction with providers, Magellan

For 2016, members expressed positive levels of satisfaction with key areas of provider service. We've compiled some primary indicators of member satisfaction by Magellan customer segment, as well as a sampling of member comments about Magellan providers, services and programs.

Network News

vour way

More webinars coming

Monthly weblinary featuring

participants, and some offer

the apportunity for providers

to earn continuing education

Magellan's nationally

available at no cost to

recognized experts are

Network Notes

This simple action by providers is critical to helping members get the care they need

You're desperate for help You decide the time is now you're ready to take the first step and reach out to a behavioral health professional. You go to your program's website to search for a provider and find several who may be great

EAP Perspectives

Deliver EAP services in a new way...explore telehealth

With telehezith, you could expand your client base and use technology to advance your practice. If you would you like to help more people, but are hindered by your schedule or the scattered deparaphic locations of your optential

Med Services

Share your thoughts and win: Psychotropic meds in kids monograph

We are asking for feedback from providers and the child advocacy community about how this monograph can be used most effectively with and among the youth and amilies you serve. Review the monoproph, then answer some brief survey questions for your chance to

Read More



Thank you

The information contained in this presentation is intended for educational purposes only and should not be considered legal advice. Recipients are encouraged to obtain legal guidance from their own legal advisors.

